

NTHRYS WORKSHOPS.

Glycomics Technology Translation Lab-to-Market Workshop

Workshop Index Duration: 4 Days

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Quick Summary

Lab To Market Instructor Led **Commercialization Ready**

Translation Scope, Audience, and Commercial Readiness Focus

Translate glycomics technologies from laboratory proof to market-facing execution through structured planning, readiness review, and launch alignment.

Translation Strategy Launch Alignment

Designed for R&D teams, technology leads, scale-up groups, product managers, QA reviewers, and operations planners.

Cross Functional Product Teams

Map technical dependencies between discovery outputs, development evidence, transfer content, and market readiness gates.

Dependency Mapping**Readiness Gates**

Prioritize translation activities for scale-up, documentation, handoff control, performance expectations, and adoption planning.

Scale-Up Planning**Adoption Planning**

Connect technical execution with governance checkpoints, commercial milestones, and sustained post-transfer support.

Governance Checkpoints**Commercial Milestones**

Overview

Technology Transfer**Case Based****Market Focused**

Lab-to-Market Framework and Translation Outcomes

Build a translation framework linking lab proof, development refinement, transfer planning, operational readiness, and launch support.

Translation Framework**Launch Support**

Define responsibilities across innovation teams, development groups, manufacturing support, quality functions, and commercial stakeholders.

Role Clarity**Commercial Stakeholders**

Establish readiness criteria for technical performance, documentation completeness, transfer evidence, and operational adoption.

Readiness Criteria**Transfer Evidence**

Translate development learning into productization decisions, release expectations, support models, and follow-up controls.

Productization**Support Models**

Create governance pathways for milestone review, decision

rights, change communication, and launch readiness assessment.

Milestone Review Decision Rights

Agenda

Four Day Plan Hands On Commercial Linked

Four-Day Agenda with Translation and Readiness Practice

Day 1 covers technology characterization, value framing, translation pathways, and stage-gate expectations.

Value Framing Stage Gates

Day 2 addresses development refinement, transfer package design, scale-up planning, and readiness criteria.

Transfer Packages Readiness Criteria

Day 3 focuses on operational handoff, quality oversight, performance expectations, and launch preparation.

Operational Handoff Launch Preparation

Day 4 integrates governance reporting, adoption planning, support models, and post-launch follow-through.

Adoption Planning Post-Launch Support

Hands-on activities include translation maps, readiness matrices, transfer checklists, milestone trackers, and launch dashboards.

Readiness Matrices Milestone Trackers

Case exercises connect laboratory outcomes with product decisions, market timing, and commercialization readiness.

Market Timing Commercialization Readiness

Deliverables

Templates Included Readiness Tools Operational FAQs

Deliverables, Readiness Tools, and FAQs

Receive translation maps, transfer checklists, readiness trackers, launch review sheets, and support planning aids.

Transfer Checklists**Launch Review**

Get examples for milestone definitions, handoff records, support models, governance reports, and commercialization planning.

Governance Reports**Commercial Planning**

Use decision aids for readiness review, launch sequencing, follow-up support, and change communication.

Readiness Review**Change Communication**

FAQ: The workshop supports translation of glycomics technologies from laboratory development into market-facing operations.

Market Translation**Operational Readiness**

FAQ: Teams may bring sanitized plans, transfer drafts, stage-gate records, and launch materials for guided discussion.

Sanitized Inputs**Guided Discussion**

FAQ: The program helps align technical translation, commercial planning, and governance decision-making.

Technical Translation**Governance Decisions**

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